

G-CAT Board Meeting December 16, 2019

3:00 p.m.

In attendance:

Loren Janulewicz, Teresa Anderson, Vic Evans, John Harnett, Larry Ransford, Bob Knudson

- Minutes for the October and November, 2019, meetings were approved.
- The Profit and Loss Statements were not available for the meeting, but Larry Ransford presented and reviewed the month and year-to-date Sales Reports by Department and reported profits in both. He also advised that the course has been closed 51 days so far in 2019, compared to 2018, but that projected profits for 2019 would be up compared to 2018.

Also discussed was the fact that EZLinks Golf had joined NBC Sports Group's portfolio of golf-related brands (Golf Channel, GOLF Business Solutions, GOLFNOW and GOLFPASS). Larry mentioned the fact that the computers the Golf Course uses to accommodate reservations made through EZLinks and GOLFNOW are five years old and that he would discuss with those services updating our computer systems.

Larry presented to the members of the Board the gift cards sold by the Golf Course together with various forms of gift card information used by Club Forms in preparation of the cards and ask the Board to discuss and determine the length of time the gift cards could be used. After a discussion, it was decided that the gift cards sold by the Golf Course would have a one year expiration from purchase.

With regard to an increase in green fees, Larry has not yet been able to obtain information on increases from area courses so the matter of greens fee increases was tabled until the January meeting. However, the cost of the annual pass offered by the Golf Course was discussed and it was decided to increase the cost of the annual pass by \$100 in 2020. It was also discussed and decided to increase the greens fees for the Golf Course's twilight golf programs in 2020 by \$1.00 across the board.

- Bob Knutson reported that everything on the golf course is good, that several trees have been removed from the course along Iliff and holes 11, 12 and 17, and that he is planning some tree replacement and plantings which would not occur until spring or fall of next year. He also reported that depending on weather and temperatures, some cart path work can be done over the winter months.
- A new format for score cards was discussed after Loren presented an initial draft and examples from other courses showing different course ratings for men and women from various tees and split tee formats. Loren said he would check with the CGA for recommendations on the slope and ratings for our proposed card format not already shown on the draft he presented. Larry advised that he would send drafts of the revised cards before finalizing one for printing.
- There were no men's or women's club issues.

The meeting was adjourned at 4:30. Our next meeting will be Monday, January 20, 2020.