G-CAT Board Meeting 10/19/2015

In attendance:

Loren Janulewicz Larry Ransford John Hartnett Teresa Anderson Vic Evans

- September 2015 GCAT Board minutes were approved as amended, EZ Link does not support payroll.
- The September financials were not reviewed at the meeting because of unexpected delays from Simmons & Wheeler, P.C. The business manager sent a meeting follow-up with the financials and related summaries:

Rounds were 2,889 compared to 3,383 last year.

Revenue was \$72,767 compared to \$88,079 last year.

Expenses were \$71,857 compared to \$82,071 last year.

Profit was - \$910 compared to \$6008 last year.

Year to date profit is \$93,319 compared to \$210,856 last year.

- o Revenue from Outside Leagues and Tournaments is \$57,974.
- o Summary of incurred unbudgeted and capital expenses 2015:

Computers	\$6,834
Trees and stumps	\$13,897
Maintenance Building 6 th hole	\$1,500
2 utility carts for Maintenance	\$4,000
Aeration Machines	\$3,450
Sand Hauler	\$2,000
Cart Path #1 Hole	\$53,000
Maintenance Building 16 th hole	\$1,500
Rough Mower	\$15,900
Modify Sand Trap on 6 th hole	\$11,300
New Cart Covers	\$3,200 (EST.)
Ball Washer	\$1,175
Total	\$117,756

- o It is estimated that the Golf Club at Heather Ridge will have \$325,000 \$350,000 in cash reserves May 2016.
- The Golf Course Business Manager informed the GCAT Board that EZ Links will be the new POS systems, replacing the Club Profit System. The new POS system will support all existing Club Profit functions, except payroll. Paycom systems will be used for payroll

EZ Links will configure the new POS system on December 8, 2015. The new POS system will include many enhanced functions which will significantly increase market exposure for the Golf Club at Heather Ridge. The new system will support 2 on-line reservation systems, off hour and busy time telephone reservation answering services, and numerous Mobile Apps including a golf course GPS system.

- The Golf Course Business Manager informed the GCAT Board:
 - Obtaining bids to replace the winter golf cart covers for twenty golf carts. Many of the current winter golf cart covers are damaged and very labor intensive to install and remove. Estimated cost is 3,200.
 - Obtaining bids to install pavers in the area in front of the driving, estimated cost \$8,000.
 - Obtaining bids to replace the deteriorating hallway carpet leading to the restrooms from the pro shop.
 - Replaced driving range ball washing machine at a cost of \$1,175. The old ball washing machine was severely corroded and presented serious safety hazards.
 - o Re-striped part of the parking lot using golf course employees at a cost of \$200.00, which is significantly lower than costs from outside vendors.

- Obtaining bids to purchase an ATV with snow plow to clear snow from cart paths and area near the Pro Shop, estimated cost \$5,000.
- Reviewing the arborist report for tree removal on the golf course, estimated cost \$10,800, many trees will be removed using golf course personnel. Trees located outside the white OB posts will be the responsibility of the HOA's and Metro District.
- The sand traps in front of 6th hole have been modified at a cost of \$11,300. Many very positive comments have been received regarding the sand trap modifications.
- There were no Men's or Women's club issues. The Men's and Women's club representatives were instructed to submit their 2016 tournament schedules as soon as possible.
- Meeting adjourned