G-CAT Board Meeting 3/21/2016

In attendance:

Loren Janulewicz John Hartnett Teresa Anderson Vic Evans Bob Ore Larry Ransford Bob Knutson

- February 2016 GCAT Board minutes were approved.
- The February and 2016 year to date financials were reviewed.

Rounds were 1223 compared to 657 last year.

Year to date Rounds 1223 compared to 1047 last year

Revenue was \$72,272compared to \$43,872 last year.

Year to date Revenue was \$77,415 compared to \$77,030 last year

Expenses were \$41,460 compared to \$45,378 last year.

Year to date Expenses were \$99,669 compared to \$92,937 last year

Profit was - \$30,812 compared to (\$1,506) last year.

Year to date profit is (\$22,254) compared to (\$15,907) last year.

Unbudgeted and Capital Expenses were \$14,850 compared to \$33 last year

Fund Balance is \$347,707 compared to \$383,075 last year

- Summary of incurred unbudgeted and capital expenses 2016:
 Trees and stumps \$14,850
- The Golf Course Superintendant addressed the GCAT Board:
 - O Requested and was granted permission to interview and hire an Assistant Golf Course Superintendant. The Assistant Golf Course Superintendant position will play an integral part in the installation of the new sprinkler system for the back nine and will be developed to be able to seamlessly replace the current golf course superintendant in the future. Salary for the assistant golf course superintendant is expected to be in the \$50,000 range
 - Sprinkler cut off valves have been installed in the area behind the driving range and work will be starting to upgrade the cart path and landscaping in this area. The GCAT board voted to remove the large Cottonwood tree in the area, which will allow all the landscaping, work in this area to be completed in one phase.
 - o Golf course aeration is expected to be performed the last week of March and the first week in April weather permitting
- The Golf Course Business Manager informed the GCAT Board:
 - The Golf Expo generated \$17,446 in revenue.
 - The Pro-shop staff is working out glitches in the new POS system. Improvement is needed in communicating course closure status with the EZ Links answering service and the dead time in transferring calls to the EZ Links answering service

- needs to be reduced or better communicated when the pro-shop staff is not available.
- The Heather Ridge Golf Course was voted "Best Senior Golf Course" by Avid Golfer Magazine.
- A request for a discounted annual pass was reviewed and the board is following up this request by seeking more information and offering alternative solutions.
- The men's club expects to have 60-65 members and the 18 hole woman's club expects to have 40 members.
- Meeting adjourned