G-CAT Board Meeting 11/21/2016

In attendance:

Loren Janulewicz John Hartnett Vic Evans Teresa Anderson Larry Ransford Bob Knutson

- October 2016 GCAT Board minutes were approved.
- The October and 2016 year to date financials were reviewed:

Rounds were 2,333 compared to 1841 last year.

Year to date Rounds 27,547 compared to 27,371 last year

Revenue was \$52,461 compared to \$36,505 last year.

Year to date Revenue was \$763,314, compared to \$790,882 last year

Expenses were \$55,729compared to \$80,255 last year.

Year to date Expenses were \$662,381 compared to \$741,313 last year

Profit was (\$3,268) compared to (43,750) last year.

Year to date profit is 100,933 compared to 49,569 last year.

Fund Balance is \$470,894 compared to \$448,551 last year

- The Golf Course Superintendant informed the GCAT Board:
 - New back nine sprinkler project is complete and the golf course management is very pleased with the installation process. There were some problems because the utility locators missed several phone and electrical lines.
 - The well pump on the front nine needs repair and the well casing needs inspection; the cost is expected to exceed \$50,000.
 - Replaced 2 trees to the left of 13 tee box.
 - o Replacing retaining wall on 12th cart path.
 - o Filled in blind bunker on 12th fairway.
 - Tree care and removals are temporarily on hold depending on cost to repair front nine water well.
- The Golf Course Business Manager informed the GCAT Board:
 - New contracted café (Noonan's) and beverage cart hours for 2017.
 - o Sales report by department
 - The business manager is actively communicating The Golf Course at Heather Ridge's availability with men's and women's clubs at courses that are facing closing or long term shut downs.
 - Discussed plans for the 2017 golf expo. Most items will be similar to the offerings at the 2016 gold expo. The business manager is also looking at offering discount cards to increase play on some of the historical slow days.

- The driving range landscaping is on hold because the preferred contractor currently has a large backlog of work orders due to qualified labor shortages.
- There were no men's or Women's Club issues.
- Meeting adjourned.