G-CAT Board Meeting 12-18-2017

In attendance:

Loren Janulewicz John Hartnett Teresa Anderson Vic Evans Larry Ransford Bob Knutson

- November 2017 GCAT Board minutes were reviewed and approved.
- The November and 2017 year financials were reviewed;
 November rounds were 1,662 compared to 1397 in 2016.
 Year to date Rounds were 28,591 compared to 28,944 in 2016
 November revenue was \$39,893 compared to \$27,646 in 2016.
 Year to date revenue was \$832,959 compared to \$790,960 in 2016
 November expenses were \$51,795compared to \$56,795 in 2016
 Year to date Expenses were \$791,087 compared to \$719,196 in 2016.
 November Labor Expenses were \$30,145 compared to \$33,223 in 2016
 Year to Date Labor Expenses \$398,367 compared to \$372,520 in 2016
 November profit was (\$11,902) compared to (\$29,149) in 2016
 Year to date profit is \$41,872 compared to \$71,784 in 2016.
 Fund Balance is \$424,708 compared to \$441,745 last year.
- The Golf Course Business Manager:
 - o Informed the committee that the minimum wage is going to \$10.20 per hour which will increase the pay for several employees.
 - Proposed a \$1.00 increase on weekday golf rates and \$2.00 on weekend golf rates, which were approved by the committee.
 - o Informed the committee plans for the Golf Expo Special rates for weekdays of \$80.00 for 4 rounds of golf and \$104.00 for 4 rounds of golf on weekends.
 - Informed the committee of special rates available in Divot Magazine and Avid Golfer Magazine for 2018.
 - Provided the committee with charts showing through November the golf course was open 21 more days in 2017 than in 2016. Unfortunately, the additional open days did not produce more rounds of play.
- The golf Course Superintendant informed the committee that he is working with Phelps Adkinson design group in prioritizing needed improvements to the golf course and he and his staff are now in the winter maintenance mode.
- The committee agreed to schedule the January 2018 GCAT meeting for the 4th Monday of January (January 22, 2018) in order to allow time for the year end financials to be reviewed.
- The men's or women's club representatives informed the committee that they have submitted their 2018 tournament schedules.
- Meeting adjourned