G-CAT Board Meeting November 16, 2020 3:00 p.m.

In attendance at Zoom meeting:

Larry Ransford
Loren Janulewicz
Teresa Anderson
Vic Evans (in Larry's office)
John Harnett
Bob Knudson
Bob Ore
Audrey Romero

Darrel Vanhooser (on behalf of the Men's Club)

Guests: Ray Griffiths from Cobblestone Ken Reiff from Fairway 16

• Minutes for the October 19, 2020, meeting were approved.

- Prior to the meeting, Larry Ransford advised that the Profit and Loss statements were not available in time for the meeting but he emailed to the Board spreadsheets showing year to date Sales by Department (2019 v. 2020), Sales by Department for October (2019 v. 2020), Revenue Rounds for 2017 through November 2020 (November totals projected). Through October, 2020, rounds of golf are up 52.59% year to date. Sales revenues for green fees, cart rentals, etc. are up 50.44% over the same period (January through October of 2019).
- Darrel Vanhooser announced to the Board that Bob Ore has been voted a lifetime member of the Men's Club. He also said the Men's Club had had a great season and gave kudos to Bob Knutson and his crew for keeping the course in such good shape this year in light of all the additional play the course has had. He said the Men's Club wanted to suggest to Bob that since score posting had ended for this season, it would be a good time for his crew to do some on-course repairs if holes had to be closed or shortened. Darrel also said some of the Men's Club members wanted to start a winter league to play on weekends (weather permitting) in an attempt to attract new members. Bob Knutson then asked Darrel if he could schedule the Men's Club tournaments in April to start about an hour later because of the cold in the spring which might prohibit Bob's crew from completing course work prior to 8:00 a.m. Darrel said he would start the April tournaments at 9:00 a.m.
- Loren then asked Ray Griffiths from Cobblestone Crossing to speak to the Board regarding issues and suggestions he has previously discussed with Larry, Bob Knutson, and the HRMD Board.

Mr. Griffiths advised the Board of the damage being done to the homes, windows and automobiles in the Cobblestone community because of golfers trying to cut the corner to reach the fairway dogleg on Hole #7. He had previously made a request to the HRMD Board and to Bob Knutson to keep the tee markers over on the left side of the tee box to discourage golfers from attempting that shot which Bob had done in October and Mr. Griffiths now advised was helping reduce the number of golf ball strikes. Mr. Griffiths also asked about replacing and moving more to the left the fence abutting the tee box so that the tee markers could be moved even farther to the left. In addition, Mr. Griffiths noted that golfers were going on to the properties of the Cobblestone residents in search of errant golf balls as well as relieving themselves against the trees near residents' homes. He requested that more "No Trespassing" signs be posted along the left side of the 7th fairway as well as additional or replacement "Out of Bounds" markers along the left side of the fairway near the fence at the dogleg.

Bob Knutson advised that he would look into the tee box fence replacement, keeping the tee markers to the left, installing additional "No Trespassing" signs, and looking at the "Out of Bounds" stakes to be sure they were sufficiently placed along the left side of the fairway.

With regard to the fence, Larry suggested he communicate with Cobblestone's Board of Directors to obtain their input. He suggested having members of that board meet on the tee box with him and Bob Knutson to discuss fence replacement or whatever else they may want to suggest. Audrey suggested installing a right angle to the fence past where it is currently located. By vote, the Board approved of Larry communicating with the Cobblestone Board of Directors for this purpose.

- Loren then asked Ken Reiff from Fairway 16 to speak about their issues.
 - Mr. Reiff also advised the Board about the numerous golf ball strikes to the homes, windows, and automobiles in the Fairway 16 area resulting from very errant shots from the 16th tee box. He recognized that signs placed in the golf cart windshields and on the tee box about golfers being responsible for damage had been done. He also requested that the tee markers be kept on the left side of the tee box. He noted that since removal of the bunker which had been at the top of the hill on the left side of the fairway and the large cottonwood tree on the left of the fairway close to the teeing area had been cut down, golf ball strikes had increased.

Bob Knutson said that the bunker at the top of the hill on the left side of the fairway was generally unseen from the tee box so wasn't actually a deterrent to golfers aiming in that direction and that the fairway (by cutting) had been moved

30 feet to the right in an attempt to get golfers to aim more to the right. He also recognized that the removal of the cottonwood tree was probably an issue and that he would look into planting a spruce tree in approximately the same area as where the cottonwood was. Loren also suggested putting a target pole at the top of the hill to give golfers an aiming point which Bob said could be done.

Mr. Griffiths, Mr. Reiff and Mr. Vanhooser then signed off of the meeting so the Board could proceed to its business.

- Loren asked Audrey if there had been any updates from Tri-County Health and Audrey said there had been none to date. She also said she will continue to stress mask wearing to all course employees.
- Loren asked Bob Knutson for an update on course matters. Bob said he is scheduling the "path guys" and the "well guys" to obtain estimates for cart path replacement on Holes 2, 10 and 11, replacement of the retaining wall on Hole 2, and refurbishing the well on Hole 5. Larry stressed to Bob the importance of replacing the retaining wall along #2 as he has had many complaints by the homeowners about the retaining wall. Larry also asked Bob about cart path replacement on Hole 4, but Bob said that particular cart path was not currently a priority.
- Heather Ridge's Green Saver coupon was then discussed. The Board decided that for 2021, the "BOGO" rate would increase to \$44 (from \$42), the second player to \$22 (from \$21), and the rate for a single player would increase to \$35 (from \$30).
- With regard to the Annual Pass and Premium Cards, the Board determined, after discussion and by vote, that the price for the Annual Pass would increase from \$2,100 to \$2,500 with no cap on rounds, that residents would still receive a 10% discount, and that there would be no change in the cost of Premium Cards.
- With regard to Twilight Golf, Audrey reported how successful the program had become and that it did not make a difference in play if riding carts were not allowed. The Board, after discussion, decided to increase the twilight rate by \$1.00, discontinue the discount for early play, and not offer riding carts for twilight play.
- Trail fees were then discussed. Loren noted that at least two current golfers were using hover boards and that he knew of at least one golfer who had purchased a Segway for use on the course. Bob Ore suggested that an annual trail fee for use on the course of these types of motorized equipment be \$650 which is what he has been paying for use of his personal golf cart. It was suggested that the price of \$10.00 per 18 hole round and \$5.00 per 9 hole round be charged. Audrey said she would look into what other courses are doing in this regard. The signing of a waiver by golfers using this outside equipment was also suggested. Larry said he would look into what other courses are doing before contacting our insurance company and attorney.
- The issue of overall rate increases was tabled until the December meeting.

- The issue of installing new porta potties on the back nine of the course was again raised. John said he would like to see an installation around Holes 12 and 13. Larry will provide John with his research.
- The Board requested that Larry order additional "golfer responsibility" signs to be placed on several of the other tee boxes.
- Larry advised that the old pool area adjacent to the club house which is currently being maintained by HRMD be mowed and aerated by the golf course crew. He also requested that a new irrigation system be installed as the current irrigation system was planned and installed to accommodate the pool and its surrounding area. The Board approved of having the golf course crew maintain the area but did not approve of installing a new irrigation system. Installation of a new irrigation system in that area will be looked at again in 2021.
- Larry asked the Board to approve the transfer of \$200,000 from golf course operations to what the HRMD's board is now calling the "Catastrophic Fund". Larry explained that this HRMD fund had previously been earmarked for water well expenses but the HRMD board determined that the fund could be used for other course expenses (for example, if the bridge on Hole #7 failed and had to be replaced). Larry also explained that the HRMD board had not increased the mil levy charged to homeowners for the ensuing year and that accumulation of funds in this account would, by the end of 2024, result in a reduction in the mil levy charged to homeowners. After discussion, the Board voted to approve the transfer of \$200,000 to HRMD's Catastrophic Fund.

The meeting adjourned at 5:12 p.m. Our next meeting will be Monday, December 21, 2020.