Heather Ridge Metropolitan District Financial Statements

October 31, 2017

304 Inverness Way South, Suite 490, Englewood, CO 80112

(303) 689-0833

ACCOUNTANT'S COMPILATION REPORT

Board of Directors Heather Ridge Metropolitan District

Management is responsible for the accompanying financial statements of each major fund of Heather Ridge Metropolitan District, as of and for the period ended October 31, 2017, which are comprised of the Balance Sheet and the related Statement of Revenues, Expenditures and Changes in Fund Balance – Budget and Actual for the Governmental Funds, Enterprise Fund and account groups for the ten months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with the Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit the Statement of Net Position, Statement of Activities, Statement of Cash Flow, Management Discussion and Analysis and all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the District's financial position and results of operations. Accordingly, the financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Heather Ridge Metropolitan District because we performed certain accounting services that impaired our independence.

November 7, 2017

Englewood, Colorado

Serumono & Wheeler, P.C.

Heather Ridge Metropolitan District Balance Sheet - Governmental Funds and Account Groups Governmental Funds October 31, 2017

| | | | | | | Debt | | | | | | |
|--|-------|--------------|-----|-----------------------------|------------|-------------|-----------|----------------|----------|---------------|----------|---------------------|
| | | | | | | | Account | | Total | | | |
| | | <u>Fund</u> | | Fund | | <u>Fund</u> | | Fund | | <u>Groups</u> | 1 | All Funds |
| Assets | | | | | | | | | | | | |
| Current assets | • | 45 704 | • | | • | | • | E0 000 | • | | \$ | 05 721 |
| Cash in checking | \$ | 45,731 | \$ | - | \$ | - | \$ | 50,000 | \$ | - | Ф | 95,731 |
| Cash in US Bank | | - | | 700.040 | | 450.070 | | 65,871 | | - | | 65,871 1,545,586 |
| COLOTRUST | | 32,939 | | 738,240 | | 458,278 | | 316,129 | | - | | 106,442 |
| COLOTRUST-Sub Category | | 106,442 | | - | | - | | 2,450 | | - | | 2,450 |
| Petty Cash | | 1 647 | | - | | 4,392 | | 2,430 | | - | | 6,009 |
| Accounts receivable - taxes | | 1,617 243 | | - | | 4,392 | | • | | - | | 243 |
| Prepaid Expense | | 243 | | - | | • | | 16,053 | | - | | 16,053 |
| Inventory Receivable - GCAT | | - | | _ | | - | | 51,272 | | _ | | 51,272 |
| Receivable - rent | | 10,625 | | - | | - | | 01,212 | | | | 10,625 |
| Receivable - Territ | _ | | _ | | _ | | | | _ | | _ | |
| | | 197,597 | _ | 738,240 | _ | 462,670 | _ | 501,775 | _ | - | _ | 1,900,282 |
| Other assets | | | | | | | | | | | | |
| Improvements | | - | | - | | - | | - | | 3,146,317 | | 3,146,317 |
| Amount available in debt service | | - | | - | | - | | - | | 462,670 | | 462,670 |
| Amount to be provided for | | | | | | | | | | E 017 220 | | 5 017 220 |
| retirement of debt | _ | | | | | | _ | - | | 5,917,330 | | 5,917,330 |
| | | - | | - | | | _ | | _ | 9,526,317 | | 9,526,317 |
| | \$ | 197,597 | \$ | 738,240 | \$ | 462,670 | \$ | 501,775 | \$ | 9,526,317 | \$ | 11,426,599 |
| Liabilities and Equity | · | | Ť | | _ | , | • | | | | - | |
| | | | | | | | | | | | | |
| Current Liabilities | \$ | 27,828 | \$ | _ | \$ | _ | \$ | 16,376 | \$ | _ | \$ | 44,204 |
| Accounts payable | Φ | 27,020 | φ | _ | Ψ | _ | Ψ | 10,570 | Ψ | _ | Ψ | ,20- |
| Retainage Payable | | - | | - | | - | | _ | | _ | | _ |
| Payable to Tournaments Payable to Clubs | | - | | - | | _ | | 5,179 | | _ | | 5,179 |
| Payable to Citos Payable to Gift Cards | | _ | | _ | | _ | | 8,886 | | _ | | 8,886 |
| Outstanding Premium Cards | | - | | - | | _ | | 36,034 | | _ | | 36,034 |
| Sales Tax Payable | | | | _ | | _ | | (1,310) | | _ | | (1,310) |
| · · | | | _ | | _ | | _ | () () | _ | | | |
| Long Term Liabilities General obligation Bonds | | | | _ | | _ | | _ | | 6,380,000 | | 6,380,000 |
| - | _ | | _ | | _ | | | | | | | |
| Total Liabilities | _ | 27,828 | _ | | _ | - | _ | 6 <u>5,165</u> | _ | 6,380,000 | _ | 6,472,993 |
| Fund Equity | | | | | | | | | | | | |
| Investment in improvements | | - | | - | | - | | - | | 3,146,317 | | 3,146,317 |
| Fund Balance assigned for Roof | | - | | - | | - | | - | | - | | |
| Fund balance | | 169,769 | | 738,240 | _ | 462,670 | _ | 436,610 | _ | | _ | 1,807,289 |
| | | 169,769 | | 738,240 | | 462,670 | | 436,610 | | 3,146,317 | | 4,953,606 |
| | _ | | ф. | | - | | _ | | | | <u> </u> | |
| 11 | \$ | 197,597 | 2 | 738,240 | <u>,</u> > | 462,670 | <u>\$</u> | 501,775 | <u> </u> | 9,526,317 | ф | 11,426,599 |
| Heat | ner i | Riage Metr | opo | litan Distric Fund Balar | I NOO | | | | | | | |
| Recom | | As of 10/3 | | | ICE | | | | | | | |
| Total Cash | \$ | 185,112 | | 738,240 | \$ | 458,278 | \$ | 432,000 | | | | |
| Petty cash | Ψ | 100,112 | Ψ | 730,240 | Ψ | -100,270 | Ψ | 2,450 | | | | |
| Accounts receivable taxes | | 1,617 | | _ | | 4,392 | | <u> </u> | | | | |
| Inventory | | 1,017 | | _ | | 7,002 | | 16,053 | | | | |
| Receivable from GCAT | | _ | | _ | | _ | | 51,272 | | | | |
| Receivable Rent | | 10,625 | | - | | _ | | | | | | |
| Accounts Payable | | (27,828) | | | | _ | | (16,376) | | | | |
| Deposits from tournaments | | (21,020) | | _ | | | | (10,010) | | | | |
| Payable to clubs | | - | | _ | | - | | (5,179) | | | | |
| Outstanding premium cards | | _ | | - | | _ | | (36,034) | | | | |
| Payable to Gift Cards | | | | - | | - | | (8,886) | | | | |
| Sales tax payable | | - | | - | | _ | | 1,310 | | | | |
| Fund balance | \$ | 169,769 | \$ | 738.240 | \$_ | 462,670 | \$ | 436,610 | | | | |
| i arra bararroo | = | | | _ | | | - | | | | | |

Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance Governmental Funds

Budget and Actual For the 10 Months Ended October 31, 2017 General Fund

| | See A | ccountant's Co | mpliation Repo | | D=: | Voor |
|--|---------------|----------------|----------------|-----------------------|------------|------------|
| | Annual | | Year to | Variance Favorable | Current | Year to |
| | <u>Budget</u> | Actual | <u>Date</u> | (Unfavorable) | Month | Date |
| Revenues | budget | Actual | Date | (Onlavorable) | WOTH | Date |
| Property taxes | \$ 172,562 | \$ 161 | \$ 172,148 | \$ (414) | \$ 409 | \$ 172,684 |
| Specific ownership taxes | 12,079 | 1,444 | 12,212 | 133 | 1,047 | 11,166 |
| Misc Income | 2,000 | - | - | (2,000) | 105 | 105 |
| Rent Income | 120,000 | 10,000 | 107,500 | (12,500) | 2,200 | 66,911 |
| Interest income | 2,057 | 920 | 6,155 | 4,098 | 697 | 4,023 |
| merest meeme | 308,698 | 12,525 | 298,015 | (10,683) | 4,458 | 254,889 |
| Expenditures | 300,030 | 12,020 | 250,015 | (10,000) | 4,400 | 201,000 |
| Accounting | 17,000 | 1,523 | 12,048 | 4,952 | - | 14,353 |
| Audit | 8,000 | 7,824 | 7,824 | 176 | 7,664 | 7,664 |
| | 20,000 | 5,114 | 43,157 | (23,157) | 6,119 | 39,732 |
| Legal | 10,000 | 5,114 | 10,189 | (189) | - | 9,734 |
| Insurance | 35,000 | 2,573 | 25,991 | 9,009 | 2,537 | 27,711 |
| Community Communication Social function | 1,000 | 2,575 | 20,991 | 1,000 | 869 | 869 |
| | 30,000 | 2,593 | 25,926 | 4,074 | 2,592 | 27,759 |
| Consultant Fees/Mgmt Fees | 30,000 | 12,198 | 16,271 | (16,271) | - | - |
| Professional Fees | 350 | 12,190 | 1,287 | (937) | _ | 567 |
| Pest Control | 500 | - | 264 | 236 | 36 | 144 |
| Miscellaneous | | - | 204 | - | 2,501 | 10,771 |
| Building-2nd Floor/Repairs/Main | • | - 1,600 | 12,133 | (12,133) | - | 12,701 |
| Building Repairs | - | | 30,655 | (10,655) | 3,632 | 32,483 |
| Building - Utilities/Electric | 20,000 | 3,154 | • | (3,307) | 728 | 8,490 |
| Building - Utilities/Gas | 7,500 | 749 | 10,807 | , . , | 2,634 | 20,834 |
| Building - Utilities/Water/Sewer | 10,000 | 704 | 18,124 | (8,124) | 432 | 3,842 |
| Utilities/Telephone | 3,600 | 704 | 8,452 | (4,852) | 979 | 12,971 |
| Landscaping | 10,000 | 732 | 9,176 | 824 | | |
| Security | 3,500 | 72 | 997 | 2,503 | 72 | 4,606 |
| Meals & Entertainment | 1,000 | - | 2,685 | (1,685) | 1,091 | 4,231 |
| Computer/Internet | 1,000 | - | 15 | 985 | - | 400 |
| Dues & Subscriptions | 100 | - | 285 | (185) | - | 122 |
| Licenses/Permits/Fees | 200 | - | 100 | 100 | - | 400 |
| Office Supplies/Expense | 500 | - | - | 500 | - | 190 |
| Advertising | 500 | - | - | 500 | - | |
| Treasurer's Fees | 2,588 | 3 | 2,585 | 3 | 7 | 2,593 |
| Training/Education | 500 | - | - | 500 | 300 | 300 |
| Employee Relations | 500 | - | 289 | 211 | - | - |
| Janitorial Supplies | 500 | - | - | 500 | - | - 0.474 |
| Trash Removal | 3,000 | 610 | 5,193 | (2,193) | 49 | 6,171 |
| Mileage/Travel/Lodging | 1,000 | 153 | 1,461 | (461) | 143 | 2,170 |
| Election | 1,000 | - | - | 1,000 | - | 909 |
| Contingency | 204,982 | - | - | 204,982 | - | - |
| Emergency reserve | 5,521 | | | 5,521 | | - |
| | 399,341 | 39,602 | 245,914 | 153,427 | 32,385 | 251,917 |
| Excess (deficiency) of revenues | | | | | | |
| over expenditures | (90,643) | (27,077) | 52,101 | 142,744 | (27,927) | 2,972 |
| Fund balance - beginning | 90,643 | 196,846 | 117,668 | 27,025 | 163,688 | 132,789 |
| Fund balance - ending | \$ - | \$ 169,769 | \$ 169,769 | \$ 169,769 | \$ 135,761 | \$ 135,761 |

Heather Ridge Metropolitan District Budget and Actual

Statement of Revenues, Expenditures and Changes in Fund Balance

Governmental Funds Budget and Actual For the 10 Months Ended October 31, 2017 Capital Fund

| | | | | Variance | Prior Year | | | | |
|---------------------------------|---------------|---------------|-------------|---------------|--------------|--------------|--|--|--|
| | Annual | | Year to | Favorable | Current | Year to | | | |
| | <u>Budget</u> | <u>Actual</u> | <u>Date</u> | (Unfavorable) | <u>Month</u> | <u>Date</u> | | | |
| Revenues | | | | | | | | | |
| Bond Proceeds | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 1,770,000 | | | |
| Premium on Bonds | - | - | - | - | - | 58,088 | | | |
| Miscellaneous Income | - | - | | | | - | | | |
| Interest income | | 807 | 7,681 | 7,681 | 1,081 | 4,993 | | | |
| | | 807 | 7,681 | 7,681 | 1,081 | 1,833,081 | | | |
| Expenditures | | | | | | | | | |
| Cost of Issuance | - | - | - | - | - | 13,200 | | | |
| Bond Insurance | - | - | - | - | - | 10,538 | | | |
| Irrigation | 1,093,595 | - | 92,520 | 1,001,075 | 2,550 | 410,433 | | | |
| Cart Path Improvements | - | - | 318,565 | (318,565) | - | 7 | | | |
| Legal | - | - | - | - | - | 1,913 | | | |
| Transfer to Debt Fund | - | - | - | - | - | 13,253 | | | |
| Miscellaneous | | | 60 | (60) | - | | | | |
| | 1,093,595 | | 411,145 | 682,450 | 2,550 | 449,337 | | | |
| Excess (deficiency) of revenues | | | | | | | | | |
| over expenditures | (1,093,595) | 807 | (403,464) | 690,131 | (1,469) | 1,383,744 | | | |
| Fund balance - beginning | 1,093,595 | 737,433 | 1,141,704 | 48,109 | 1,388,175 | 2,962 | | | |
| Fund balance - ending | \$ - | \$ 738,240 | \$ 738,240 | \$ 738,240 | \$ 1,386,706 | \$ 1,386,706 | | | |

Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance Governmental Funds Budget and Actual

Budget and Actual For the 10 Months Ended October 31, 2017 Debt Fund

| | | | | | Variance | Prior Year | | | |
|----------------------------------|---------------|---------------|---|-------------|---------------|--------------|-------------|--|--|
| | Annual | | | Year to | Favorable | Current | Year to | | |
| | <u>Budget</u> | <u>Actual</u> | | <u>Date</u> | (Unfavorable) | <u>Month</u> | <u>Date</u> | | |
| Revenues | | | | | | | | | |
| Property taxes | \$ 465,167 | | 58 \$ | | \$ (954) | | \$ 465,496 | | |
| Specific ownership taxes | 32,562 | 3,8 | 93 | 32,920 | 358 | 2,822 | 30,099 | | |
| Transfer from Capital Projects F | - | - | | - | - | - | 13,253 | | |
| Bond Proceeds | - | - | | - | - | - | 4,870,000 | | |
| Premium on Bonds | - | | | - | - | - | 150,230 | | |
| Interest income | 500 | 1 | 02_ | 987 | 487 | 101 | 649 | | |
| | 498,229 | 4,4 | 53 | 498,120 | (109) | 4,027 | 5,529,727 | | |
| Expenditures | | | | | | | | | |
| Bond Interest '09 | - | - | | - | - | - | 92,343 | | |
| Bond Interest '11 | - | - | | - | - | - | 13,995 | | |
| Bond Principal '16 | 185,000 | - | | - | 185,000 | - | - | | |
| Bond Interest '16 | 215,850 | - | | 107,925 | 107,925 | - | - | | |
| Accounting | - | - | | - | - | - | - | | |
| Issuance Costs | - | - | | - | - | 13,500 | 165,815 | | |
| Refunding Escrow | - | - | | - | - | - | 5,044,244 | | |
| Bond Insurance | - | - | | - | - | - | - | | |
| Trustee Fees | 5,000 | - | | 600 | 4,400 | - | 1,650 | | |
| Legal Expenses | - | - | | - | | - | - | | |
| Treasurer Fees | 6,978 | | 7 | 6,971 | 7 | 18 | 6,989 | | |
| Contingency | 5,000 | | | - | 5,000 | | - | | |
| | 417,828 | | 7_ | 115,496 | 302,332 | 13,518 | 5,325,036 | | |
| Excess (deficiency) of revenues | | | | | | | | | |
| over expenditures | 80,401 | 4,4 | 46 | 382,624 | 302,223 | (9,491) | 204,691 | | |
| Fund balance - beginning | 86,992 | 458,2 | 24 | 80,046 | (6,946) | 450,769 | 236,587 | | |
| | | | | | | | | | |
| Fund balance - ending | \$ 167,393 | \$ 462,6 | <u>70 \$ </u> | 462,670 | \$ 295,277 | \$ 441,278 | \$ 441,278 | | |

Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance Budgetary Basis Enterprise Funds Budget and Actual For the 10 Months Ended October 31, 2017

Enterprise Fund

| | | | | Variance | Prior Year | | | | |
|---------------------------------|---------------|--------------|-------------|---------------|--------------|-------------|--|--|--|
| | Annual | Current | Year to | Favorable | Current | Year to | | | |
| | <u>Budget</u> | <u>Month</u> | <u>Date</u> | (Unfavorable) | Month | <u>Date</u> | | | |
| Revenues | | | | | | | | | |
| Golf Course Revenue | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | | | |
| Golf Packages | 32,500 | - | 37,600 | 5,100 | - | 36,925 | | | |
| Cart Packages | | - | - | - | - | - | | | |
| Junior Golf Packages | - | - | - | - | - | - | | | |
| Men's Club Redeemed | - | 29 | 295 | 295 | (411) | (1,136) | | | |
| Premium Cards Redeemed | - | (624) | (11,797) | (11,797) | (212) | (7,514) | | | |
| Tournaments | - | - | - | - | - | | | | |
| Cart Fees | 148,960 | 14,155 | 177,879 | 28,919 | 10,507 | 132,183 | | | |
| Green Fees | 546,000 | 33,914 | 513,584 | (32,416) | 38,015 | 533,612 | | | |
| Range ball fees | 30,800 | 2,289 | 33,080 | 2,280 | 2,447 | 31,741 | | | |
| Club Rentals | - | - | - | - | - | - | | | |
| Merchandise | 30,800 | 2,711 | 34,774 | 3,974 | 1,989 | 34,287 | | | |
| Miscellaneous Income | 4,200 | 340 | 7,651 | 3,451 | 126 | 3,216 | | | |
| Interest income | - | - | | | | - | | | |
| | 793,260 | 52,814 | 793,066 | (194) | 52,461 | 763,314 | | | |
| Expenditures | | | | | | | | | |
| Golf Course operations | 288,645 | 26,444 | 308,182 | (19,537) | 20,442 | 268,241 | | | |
| Administration Expenses | 88,000 | 6,964 | 72,513 | 15,487 | 6,098 | 70,910 | | | |
| Grounds expense | 332,900 | 31,962 | 358,597 | (25,697) | 29,189 | 323,230 | | | |
| | 709,545 | 65,370 | 739,292 | (29,747) | 55,729 | 662,381 | | | |
| Excess (deficiency) of revenues | | | | | | | | | |
| over expenditures | 83,715 | (12,556) | 53,774 | (29,941) | (3,268) | 100,933 | | | |
| Fund halance haginning | 375,617 | 449,166 | 382,836 | 7,219 | 474,162 | 369,961 | | | |
| Fund balance - beginning | 373,017 | 449,100 | 302,030 | 7,213 | 474,102 | 300,001 | | | |
| Fund balance - ending | \$ 459,332 | \$ 436,610 | \$ 436,610 | \$ (22,722) | \$ 470,894 | \$ 470,894 | | | |

Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance Budgetary Basis Governmental Funds Budget and Actual For the 10 Months Ended October 31, 2017 Enterprise Fund

| | | | | Variance | Prior Year | | | | |
|---------------------------------|-------------------------|-------------------------|------------------------|----------------------------|-------------------------|------------------------|--|--|--|
| | Annual <u>Budget</u> | Current <u>Month</u> | Year to <u>Date</u> | Favorable (Unfavorable) | Current <u>Month</u> | Year to <u>Date</u> | | | |
| Golf Course operations | | | | | | | | | |
| Merchandise | \$ 24,000 | \$ 3,303 | \$ 24,114 | \$ (114) | \$ (3,436) | \$ 14,082 | | | |
| Equipment lease | - | - | - | - | - | - | | | |
| District Consultants | - | - | - | - | - | - | | | |
| F&B Expenses promo | - | | - | - | - | - | | | |
| Tournament commissions | - | - | - | - | - | 556 | | | |
| Tournament Expense | 500 | | - | 500 | - | - | | | |
| Wages and benefits | 90,000 | 10,301 | 111,421 | (21,421) | 11,206 | 104,166 | | | |
| Business licenses and permits | - | - | - | - | - | - | | | |
| Advertising | 200 | - | - | 200 | - | 270 | | | |
| Bank Service charges | - | - | - | - | - | - | | | |
| Credit Card Fees | 15,000 | 1,139 | 15,536 | (536) | 1,099 | 12,169 | | | |
| Meals and entertainment | 500 | - | 412 | 88 | - | 615 | | | |
| Charitable community relations | | | - | - | - | - | | | |
| Club Rental Expense | 400 | 140 | 2,273 | (1,873) | - | - | | | |
| Computer and internet expenses | 9,000 | | 750 | 8,250 | - | 3,063 | | | |
| Driving range supplies | 3,000 | 162 | 20,973 | (17,973) | 77 | 4,591 | | | |
| Dues and subscriptions | 300 | | 110 | 190 | - | 310 | | | |
| Employee relations | 200 | - | 323 | (123) | - | 659 | | | |
| Equipment facility rental | - | | - | | - | 46 | | | |
| GHIN expense | 500 | - | 725 | (225) | - | 560 | | | |
| Golf Club Repairs | 6,000 | | • | 6,000 | - | - | | | |
| Golf Cart Lease | 65,000 | 7,075 | 55,305 | 9,695 | 6,023 | 56,539 | | | |
| Golf Lessons | _ | | 665 | (665) | - | - | | | |
| Golf Cart Repairs | - | 195 | 6,946 | (6,946) | - | 4,225 | | | |
| Janitorial expense | 2,500 | - | 2,156 | 344 | - | 1,796 | | | |
| Laundry/Cleaning expense | - | - | - | - | - | 25 | | | |
| Licenses/Permits/Fees | 245 | | 245 | • | - | 369 | | | |
| Insurance | 8,000 | - | 7,078 | 922 | - | 7,936 | | | |
| Office Supplies/Expenses | 500 | 526 | 2,035 | (1,535) | 62 | 1,087 | | | |
| Operating Supplies | 12,000 | - | 6,488 | 5,512 | 823 | 8,871 | | | |
| Golf Supplies | - | - | - | - | - | - | | | |
| Pest control | 100 | - | - | 100 | - | 165 | | | |
| Postage and Delivery | 100 | - | - | 100 | - | 79 | | | |
| Printing Stationary | - | - | - | - | - | - | | | |
| Repairs/Maintenance | 500 | 399 | 3,088 | (2,588) | 383 | 4,749 | | | |
| Training education | - | - | • | - | - | - | | | |
| Trash removal | 1,500 | 154 | 1,295 | 205 | 197 | 1,561 | | | |
| Utilities -electric | 17,500 | 1,551 | 13,537 | 3,963 | 1,473 | 14,137 | | | |
| Utilities -gas | 8,000 | 309 | 4,040 | 3,960 | 288 | 5,355 | | | |
| Utilities - water | 6,000 | - | 4,528 | 1,472 | 659 | 5,209 | | | |
| Utilities telephone | 4,000 | - | 4,472 | (472) | 432 | 4,092 | | | |
| Security | 1,000 | 82 | 902 | 98 | 82 | 856 | | | |
| Custodial Supplies | - | - | - | - | - | - | | | |
| District Management | 12,000 | 1,000 | 10,000 | 2,000 | 1,000 | 10,000 | | | |
| Miscellaneous expense | 100 | - | 2,674 | (2,574) | 74 | 103 | | | |
| Building Maintenance | - | 108 | 6,091 | (6,091) | - | - | | | |
| Costs Associated with 2nd Floor | | | | | | | | | |
| Total Golf Course Operations | \$ 288,645 | \$ 26,444 | \$ 308,182 | \$ (19,537) | \$ 20,442 | \$ 268,241 | | | |

Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance Budgetary Basis Governmental Funds Budget and Actual For the 10 Months Ended October 31, 2017 Enterprise Fund

| | | | | | | | Variance | Prior Year | | | |
|--------------------------------|----|------------------|----|------------------|----|-----------------|-------------------------|------------|------------------|----|--------------|
| | | Annual Budget | | Current Month | | Year to Date | Favorable (Unfavorable) | | Current Month | | Year to Date |
| Administration Expenses | | | | | | | ., | | | | |
| Accounting | \$ | 12,000 | \$ | 761 | \$ | 6,552 | \$ 5,448 | \$ | - | \$ | 8,281 |
| Legal | | 1,500 | | - | | 3,050 | (1,550) | | - | | - |
| Consulting fees | | - | | - | | - | - | | - | | - |
| Wages and Benefits | | 74,000 | | 6,180 | | 62,680 | 11,320 | | 6,084 | | 62,169 |
| Office operations | | 200 | | - | | - | 200 | | - | | - |
| Computer and internet expenses | | - | | - | | - | - | | - | | - |
| Repairs/Maintenance | | - | | - | | - | - | | - | | - |
| Operating supplies | | - | | - | | - | - | | - | | - |
| Office Supplies | | - | | - | | - | - | | - | | 260 |
| Janitorial | | - | | - | | - | - | | - | | - |
| Postage and delivery | | - | | - | | - | - | | - | | - |
| Printing/Stationery | | 200 | | - | | - | 200 | | - | | - |
| Professional fees | | - | | - | | - | - | | - | | - |
| Security | | - | | - | | - | - | | - | | - |
| Training/education | | - | | - | | - | - | | - | | - |
| Travel/mileage/lodging | | - | | - | | - | - | | - | | - |
| Utilities - Satellite/cable | | - | | - | | - | - | | - | | |
| Miscellaneous | _ | 100 | _ | 23 | - | 231 | (131) | _ | 14 | _ | 200 |
| Total Administrative expenses | \$ | 88,000 | \$ | 6,964 | \$ | 72,513 | \$ 15,487 | \$ | 6,098 | \$ | 70,910 |
| Grounds | | | | | | | | | | • | |
| Golf course amenities | \$ | 1,500 | \$ | - | \$ | | \$ 1,500 | \$ | - | \$ | - |
| Wages and benefits | | 206,000 | | 19,435 | | 194,121 | 11,879 | | 19,404 | | 172,962 |
| Fuel Charge/Gas/Oil/Lube | | 8,000 | | 1,765 | | 7,481 | 519 | | 1,535 | | 6,553 |
| Dues and subscriptions | | - | | - | | 570 | (570) | | - | | - |
| Employee relations | | 200 | | - | | | 200 | | - | | - |
| Advertising | | - | | | | 70 | (70) | | - | | 30 |
| Utility - electric | | 58,000 | | 8,117 | | 61,066 | (3,066) | | 10,423 | | 58,965 |
| Utility - gas | | 2,000 | | 216 | | 1,048 | 952 | | 46 | | 900 |
| Utility - water/sewer | | 1,300 | | - | | 1,115 | 185 | | 111 | | 1,101 |
| Utility - telephone | | 1,400 | | 142 | | 966 | 434 | | 213 | | 1,308 |
| Trash Removal | | 2,000 | | - | | 2,678 | (678) | | 641 | | 2,428 |
| Education/seminars | | - | | - | | - | - | | - | | - |
| Computer/Internet | | - | | - | | - | | | - | | - |
| Operating Supplies | | - | | | | 184 | (184) | | - | | |
| Chemicals | | 4,000 | | 700 | | 3,594 | 406 | | 574 | | 5,563 |
| Equipment repairs/maintenance | | 7,000 | | (1,482) | | 13,257 | (6,257) | | - | | 4,037 |
| Equipment rental | | 500 | | - | | - | 500 | | - | | - |
| Fertilizer | | 16,000 | | 2,138 | | 9,509 | 6,491 | | (3,832) | | 12,191 |
| Golf course supplies | | 1,500 | | 177 | | 1,662 | (162) | | - | | 1,495 |
| Ground Improvements | | - | | - | | - | (00.040) | | - | | 3,618 |
| Cart Paths, Sand Traps, Trees | | 2,000 | | - | | 35,910 | (33,910) | | - | | - |
| Seed, Sod | | | | - | | 2,061 | (2,061) | | - | | - |
| Landscaping | | 10,000 | | - | | - | 10,000 | | - | | 34,267 |
| Licenses/Permits/Fees | | 300 | | - | | | 300 | | - | | 339 |
| Irrigation repairs | | 2,000 | | - | | 1,127 | 873 | | - | | 2,148 |
| Amenities | | - | | - | | 834 | (834) | | - | | 2,464 |
| Sand, soil, gravel | | 2,500 | | - | | 4,078 | (1,578) | | - | | 1,909 |
| Sanitation rental | | 2,800 | | 405 | | 4,405 | (1,605) | | - | | 3,325 |
| Professional Fees | | 400 | | - | | - | 400 | | - | | - |
| Repairs/Maint/Shop | | 1,000 | | | | 253 | 747 | | | | - |
| Security | | 900 | | 74 | | 814 | 86 | | 74 | | 740 |
| Small tools and equipment | | 100 | | - | | 11,427 | (11,327) | | - | | 6,800 |
| Tires/batteries | | 1,000 | | - | | 92 | 908 | | - | | 87 |
| Training/Education | | 500 | | 275 | | 275 | 225 | | = | | - |
| Landscape Maintenance | _ | - | _ | | _ | | | _ | | _ | - |
| Total Grounds expense | \$ | 332,900 | \$ | 31,962 | \$ | 358,597 | \$ (25,697) | \$ | 29,189 | \$ | 323,230 |

HRMD Golf & Clubhouse P&L 2017 by Month

Income / Expense Statement Summary

YTD Summary Actual \$ (000) 2017 - YTD **Description** Aug YTD Jan Feb Mar April May June July Sept Oct Nov Dec SNOW Significant Operations Event SNOW **CrtPths** RAIN 26,929 **Golf Rounds** 1,882 2,054 240 1,128 2,173 3,473 4,583 4,616 4,078 2,702 24 8 1 4 2 0 0 0 0 2 41 No Play Days - Weather 7 20 30 26 29 30 31 31 30 29 263 Play Days 29.12 Avg \$ Rev per Round / Star 96.48 50.60 26.57 28.44 27.28 27.64 25.71 28.96 27.76 29.45 Avg \$ Profit per Round / Star (241.44) 14.20 (4.69)(9.25)4.48 14.21 7.32 8.27 (4.07)2.00 (6.11)Revenue - Golf 96.4 130.3 134.4 111.2 74.7 52.8 23.2 57.1 50.0 62.9 793.1 **Expenses** 21.0 18.3 26.9 35.9 28.5 31.5 52.7 32.0 34.9 26.4 Golf Course Operations 308.2 7.6 7.1 7.8 6.8 9.3 6.8 7.0 6.9 6.2 7.0 Administration 72.5 52.5 15.6 24.2 40.3 43.0 26.9 40.9 38.6 44.6 32.0 358.6 **Grounds Operations Total Expenses** 81.1 41.1 58.8 83.0 80.9 65.2 100.6 77.5 85.7 65.4 739.3 (57.9)16.0 (8.8)(20.1)15.5 65.1 33.8 33.7 (11.0)(12.6)53.8 P&L Excess / (Deficiency) **Key Expense Areas: Payroll** 12.7 12.6 19.0 22.4 24.5 21.6 19.4 **Grounds Operations** 14.8 13.0 24.1 184.1 7.5 10.9 23.1 14.1 18.6 14.8 15.1 **Golf Course Operations** 1.9 5.4 10.3 121.5 6.2 6.2 6.2 6.2 6.9 6.5 6.1 6.1 6.1 6.1 Administration 62.7 **Total Payroll** 21.4 24.4 28.5 36.1 42.3 44.3 47.1 45.4 42.8 35.9 368.2 93% 43% 57% 57% 44% 34% 35% 41% 57% 68% % Payroll to Revenue 46% 47% 26% 59% 48% 43% 52% 68% 59% 50% 55% % Payroll to Expenses 50% **Utilities** Golf Ops & Pro Shop 2.5 2.2 2.0 4.5 2.5 3.0 29 19 2.9 19 26 1 10.7 9.7 Grounds 2.6 1.8 4.0 6.5 7.0 5.3 9.5 8.5 65.6 Clubhouse Top Floor 6.0 5.4 6.3 5.0 5.4 8.8 10.4 7.9 7.8 4.6 67.6 **Utilities/Gen Fund Portn** 6.0 5.4 6.3 5.0 5.4 8.8 10.4 7.9 7.8 4.6 67.6 Clubhouse Maintenance/Improvements (Gen Fund): 1st Bldg Repair/Maintenance 0.0 4.2 9.7 0.3 3.5 0.2 0.4 0.7 0.1 0.4 2nd Bldg Repair/Maintenance იი 0.0 13 24 28 0.0 0.0 0.0 16 8.6 0.6 Capital Expenditures To Date Grounds / Golf 2,623 0.0 5&CPaths 395.7 5.0 0.0 10.4 0.0 0.0 0.0 Clubhouse 359 იი 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 125 **Golf Course** 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 106 Restaurant - Noonan's 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 3,214 **Total Cap Exp** 0.0 395.7 5.0 0.0 10.4 0.0 0.0 District Fund Accounts *\$75k Roof Ins Proceeds in GF 30 30 30 30 30 30 30 General Fund 30 30 30 * Gen Fund (8/15 Roof Ins Proce 72 121 130 154 152 193 182 172 167 140 1,143 737 738 Capital Fund 1,143 749 744 745 735 736 737 370 88 246 283 306 448 455 458 463 Debit Service Fund 439 325 Enterprise Fund 341 332 312 328 393 426 460 449 437

1,657 1,882 1,524 1,611 1,561 1,789 1,822 1,853 1,842 1,807 TOTAL ALL FUNDS **Total Funds less Dbt Svc** 427 492 492 496 510 616 638 662 646 606 Must always be > \$100 6.380 6.380 **Bond Balance** 6,380 6,380 6,380 6,380 6,380 6,380 6,380 6,380 **HR Foundation Bank** 7.4 7.4 7.4 7.4 7.4 12.4 12.4 12.4 12.4 12.4

May

Notes: This report is a summary prepared from Simmons & Wheeler (S&W) monthly HRMD financial reports

Mar April

Feb

Jan

It is not prepared by S&W, rather by the HRMD Directors (2016 GCatHR (Golf Ops) Budget \$899.3k Revenue / \$629.9k Expense)

June July

Aug

Sept

Oct

Nov

Dec

YTD