## Heather Ridge Metropolitan District Financial Statements

September 30, 2019

304 Inverness Way South, Suite 490, Englewood, CO 80112

(303) 689-0833

#### ACCOUNTANT'S COMPILATION REPORT

Board of Directors Heather Ridge Metropolitan District

Management is responsible for the accompanying financial statements of each major fund of Heather Ridge Metropolitan District, as of and for the period ended September 30, 2019, which are comprised of the Balance Sheet and the related Statement of Revenues, Expenditures and Changes in Fund Balance – Budget and Actual for the Governmental Funds, Enterprise Fund and account groups for the nine months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with the Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit the Statement of Net Position, Statement of Activities, Statement of Cash Flow, Management Discussion and Analysis and all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the District's financial position and results of operations. Accordingly, the financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Heather Ridge Metropolitan District because we performed certain accounting services that impaired our independence.

October 8, 2019

Englewood, Colorado

Simmono & Wheeler P. C.

# Heather Ridge Metropolitan District Balance Sheet - Governmental Funds and Account Groups Governmental Funds September 30, 2019

|   |                                 | Septemb        | CI 30, Z            |             |         |             |               |    |            |
|---|---------------------------------|----------------|---------------------|-------------|---------|-------------|---------------|----|------------|
|   |                                 |                |                     | Debt        |         |             |               |    |            |
|   | General                         | Capita         |                     | Service     | Eı      | nterprise   | Account       |    | Total      |
| Assets  | <u>Fund</u>                     | <u>Fund</u>    | _                   | <u>Fund</u> |         | <u>Fund</u> | <u>Groups</u> |    | All Funds  |
| Current assets  |                                 |                |                     |             |         |             |               |    |            |
| Cash in checking  | \$ 6,171                        | \$ -           | \$                  | _           | \$      | 260,000     | \$ -          | \$ | 266,171    |
| Cash in US Bank   | -                               | · -            | ·                   | _           | •       | 42,265      | · _           | •  | 42,265     |
| Cash in COLOTRUST   | 81,721                          | 436,           | 002                 | 556,061     |         | 277,167     | -             |    | 1,350,951  |
| Cash in COLOTRUST-Sub Acct                                    | 110,944                         | -              |                     | -           |         | -           | -             |    | 110,944    |
| Petty Cash  | -                               | -              |                     | -           |         | 2,450       | -             |    | 2,450      |
| Accounts receivable - taxes                                   | 1,664                           | -              |                     | 3,183       |         | -           | -             |    | 4,847      |
| Cash - Trustee  | -                               | -              |                     | -           |         | -           | -             |    | -          |
| Prepaid Expense   | -                               | -              |                     | -           |         | -           | -             |    | -          |
| Inventory   | -                               | -              |                     | -           |         | 25,584      | -             |    | 25,584     |
| Receivable - GCAT   | 10.005                          | -              |                     | -           |         | 56,884      | -             |    | 56,884     |
| Receivable - rent   | 10,825                          |                |                     |             |         |             |               | _  | 10,825     |
|   | 211,325                         | 436,           | 002                 | 559,244     |         | 664,350     |               | _  | 1,870,921  |
| Other assets  |                                 |                |                     |             |         |             |               |    |            |
| Improvements  | -                               | -              |                     | -           |         | -           | 3,146,317     |    | 3,146,317  |
| Amount available in debt service<br>Amount to be provided for | -                               | -              |                     | -           |         | -           | 559,244       |    | 559,244    |
| retirement of debt  | -                               | -              |                     | -           |         | -           | 5,445,756     |    | 5,445,756  |
|   |                                 |                |                     | _           |         | _           | 9,151,317     |    | 9,151,317  |
|   | \$ 211,325                      | \$ 436,        | 002 \$              | 559,244     | \$      | 664,350     | \$ 9,151,317  | \$ | 11,022,238 |
| Liabilities and Equity  | Ψ 211,020                       | Ψ 100,         | <u>σσε</u> <u>ψ</u> | 000,211     | Ψ       | 001,000     | φ 0,101,017   | Ψ  | 11,022,200 |
| Current Liabilities   |                                 |                |                     |             |         |             |               |    |            |
| Accounts payable  | \$ 65,887                       | \$ -           | \$                  | -           | \$      | 17,122      | \$ -          | \$ | 83,009     |
| Payable to Clubs  | _                               | -              |                     | -           |         | 4,225       | -             |    | 4,225      |
| Payable to Gift Cards   | -                               | -              |                     | -           |         | 8,609       | -             |    | 8,609      |
| Outstanding Premium Cards                                     | -                               | -              |                     | -           |         | 23,694      | -             |    | 23,694     |
| Sales Tax Payable   |                                 |                |                     |             | -       | (5,573)     |               | _  | (5,573)    |
| Long Term Liabilities   |                                 |                |                     |             |         |             | 0.005.000     |    | 0.005.000  |
| General obligation Bonds                                      |                                 |                |                     |             |         |             | 6,005,000     | _  | 6,005,000  |
| Total Liabilities   | 65,887                          |                |                     | -           |         | 48,077      | 6,005,000     | _  | 6,118,964  |
| Fund Equity   |                                 |                |                     |             |         |             |               |    |            |
| Investment in improvements                                    | -                               | -              |                     | -           |         | -           | 3,146,317     |    | 3,146,317  |
| Fund Balance assigned for Roof                                | -                               | 400            | 000                 | -           |         | -           | -             |    | -          |
| Fund balance  | 145,438                         | 436,           |                     | 559,244     |         | 616,273     |               | _  | 1,756,957  |
|   | 145,438                         | 436,           | 002                 | 559,244     |         | 616,273     | 3,146,317     | _  | 4,903,274  |
|   | \$ 211,325                      | \$ 436,        |                     | 559,244     | \$      | 664,350     | \$ 9,151,317  | \$ | 11,022,238 |
|   | ther Ridge Met                  |                |                     |             |         |             |               |    |            |
| Recon   | ciliation of Casl<br>As of 9/30 |                | Balance             | )           |         |             |               |    |            |
| Total Cash  | \$ 198,836                      |                | 002 \$              | 556,061     | \$      | 579,432     |               |    |            |
| Petty cash  | φ 190,030<br>-                  | <b>Ф</b> 430,  | 002 φ<br>-          | 550,001     | Φ       | 2,450       |               |    |            |
| Accounts receivable taxes                                     | 1,664                           |                | _                   | 3,183       |         | 2,400       |               |    |            |
| Inventory   |                                 |                | _                   | -           |         | 25,584      |               |    |            |
| Receivable from GCAT  | _                               |                | _                   | _           |         | 56,884      |               |    |            |
| Receivable Rent   | 10,825                          |                | -                   | _           |         | -           |               |    |            |
| Accounts Payable  | (65,887)                        |                | -                   | -           |         | (17,122)    |               |    |            |
| Deposits from tournaments                                     | -                               |                | -                   | -           |         | -           |               |    |            |
| Payable to clubs  | -                               |                | -                   | -           |         | (4,225)     |               |    |            |
| Outstanding premium cards                                     | -                               |                | -                   | -           |         | (23,694)    |               |    |            |
| Payable to Gift Cards   | -                               |                | -                   | -           |         | (8,609)     |               |    |            |
| Sales tax payable   | <u> </u>                        | ¢ 400          |                     | <u>-</u>    | <u></u> | 5,573       |               |    |            |
| Fund balance  | <u>\$ 145,438</u>               | <u>\$ 436.</u> | <u> </u>            | 559,244     | \$      | 616,273     |               |    |            |

## Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance

#### Governmental Funds **Budget and Actual**

## For the 9 Months Ended September 30, 2019 General Fund

|   | See A         | ccountain s Co      | Prior Year        |                   |              |             |  |
|---|---------------|---------------------|-------------------|-------------------|--------------|-------------|--|
|   | Annual        | Annual              |                   | Variance          |              |             |  |
|   |               | Actual              | Year to           | Favorable         | Current      | Year to     |  |
| Dovenues  | <u>Budget</u> | <u>Actual</u>       | <u>Date</u>       | (Unfavorable)     | <u>Month</u> | <u>Date</u> |  |
| Revenues  | ¢ 210.210     | ¢ 160               | ¢ 217.001         | ¢ (1.417)         | ¢ 462        | ¢ 210.126   |  |
| Property taxes                                    | \$ 219,318    | \$ 162              | \$ 217,901        | \$ (1,417)        |              | \$ 219,136  |  |
| Specific ownership taxes                          | 16,774        | 1,496               | 12,774            | (4,000)           | 782          | 11,672      |  |
| Misc Income                                       | 2,000         | -<br>10.00 <i>E</i> | 3,422             | 1,422             | -            | 2,204       |  |
| Rent Income                                       | 120,000       | 10,825              | 100,425           | (19,575)          | 10,825       | 96,625      |  |
| Interest income                                   | 2,057         | 460                 | 4,205             | 2,148             | 1,773        | 11,442      |  |
|   | 360,149       | 12,943              | 338,727           | (21,422)          | 13,843       | 341,079     |  |
| Expenditures                                      |               |                     |                   |                   |              |             |  |
| Accounting  | 17,000        | 1,376               | 9,455             | 7,545             | 1,117        | 9,949       |  |
| Audit   | 8,000         | 8,300               | 8,300             | (300)             | -            | -           |  |
| Legal   | 40,000        | 2,014               | 17,514            | 22,486            | 1,571        | 16,506      |  |
| Insurance   | 10,000        | -                   | 9,675             | 325               | -            | 9,578       |  |
| Community Communication                           | 40,000        | 3,699               | 34,278            | 5,722             | 3,382        | 30,349      |  |
| Social function                                   | 4,000         | -                   | -                 | 4,000             | -            | 4,214       |  |
| Consultant Fees/Mgmt Fees                         | 30,000        | 2,966               | 26,856            | 3,144             | 2,592        | 23,333      |  |
| Professional Fees                                 | -             | -                   | -                 | -                 | 1,623        | 6,325       |  |
| Pest Control                                      | 1,200         | -                   | 690               | 510               | 286          | 956         |  |
| Miscellaneous                                     | 500           | -                   | 108               | 392               | -            | 326         |  |
| Building Repairs/Interior                         | 25,000        | 48,860              | 92,600            | (67,600)          | 800          | 48,806      |  |
| Building Repairs/Exterior                         | 25,000        | -                   | 5,668             | 19,332            | -            | -           |  |
| Building - Utilities/Electric                     | 38,000        | 3,755               | 25,945            | 12,055            | 3,548        | 25,561      |  |
| Building - Utilities/Gas                          | 15,000        | 642                 | 15,480            | (480)             | 679          | 9,435       |  |
| Building - Utilities/Water/Sewer                  | 25,000        | -                   | 14,704            | 10,296            | 3,913        | 24,130      |  |
| Utilities/Telephone                               | 12,000        | 1,340               | 15,176            | (3,176)           | 12,799       | 22,031      |  |
| Landscaping                                       | 20,000        | 130                 | 18,056            | 1,944             | 1,352        | 20,648      |  |
| Security  | 2,500         | 432                 | 9,082             | (6,582)           | 75           | 656         |  |
| Meals & Entertainment                             | 1,000         | -                   | 1,524             | (524)             | 1,694        | 2,951       |  |
| Computer/Internet                                 | 1,000         | -                   | 1,989             | (989)             | -            | -           |  |
| Dues & Subscriptions                              | 300           | -                   | 180               | `120 <sup>°</sup> | -            | -           |  |
| Licenses/Permits/Fees                             | 200           | -                   | -                 | 200               | -            | -           |  |
| Office Supplies/Expense                           | 500           | -                   | 744               | (244)             | -            | 28          |  |
| Advertising                                       | 500           | -                   | -                 | `500 <sup>°</sup> | -            | -           |  |
| Treasurer's Fees                                  | 3,290         | 2                   | 3,270             | 20                | 7            | 3,290       |  |
| Training/Education                                | 500           | -                   | 1,101             | (601)             | -            | _           |  |
| Employee Relations                                | 500           | -                   | _                 | `500 <sup>°</sup> | -            | 922         |  |
| Janitorial Supplies                               | 500           | -                   | -                 | 500               | -            | -           |  |
| Trash Removal                                     | 7,000         | 841                 | 6,509             | 491               | 530          | 5,329       |  |
| Mileage/Travel/Lodging                            | 2,000         | 234                 | 1,837             | 163               | 3,023        | 4,718       |  |
| Election  | 1,000         | -                   | _                 | 1,000             | _            | 2,475       |  |
| Contingency                                       | 188,587       | -                   | -                 | 188,587           | -            | -           |  |
| Emergency reserve                                 | 9,765         | -                   | -                 | 9,765             | -            | -           |  |
| 3   | 529,842       | 74,591              | 320,741           | 209,101           | 38,991       | 272,516     |  |
| Evene (definions:) of reverse                     | 020,042       | 7 7,001             | 020,171           | 200,101           | 30,331       | 212,010     |  |
| Excess (deficiency) of revenues over expenditures | (169,693)     | (61,648)            | 17,986            | 187,679           | (25,148)     | 68,563      |  |
| •   | ,             | , ,                 |                   |                   | ` ′          |             |  |
| Fund balance - beginning                          | 169,693       | 207,086             | 127,452           | (42,241)          | 236,679      | 142,968     |  |
| Fund balance - ending                             | <u>\$ -</u>   | <u>\$ 145,438</u>   | <u>\$ 145,438</u> | <u>\$ 145,438</u> | \$ 211,531   | \$ 211,531  |  |

## Heather Ridge Metropolitan District Budget and Actual

## Statement of Revenues, Expenditures and Changes in Fund Balance Governmental Funds

# Budget and Actual For the 9 Months Ended September 30, 2019 Capital Fund

|                                 |               |               |             | Variance      | Prior Year   |             |  |  |
|---------------------------------|---------------|---------------|-------------|---------------|--------------|-------------|--|--|
|                                 | Annual        |               | Year to     | Favorable     | Current      | Year to     |  |  |
|                                 | <u>Budget</u> | <u>Actual</u> | <u>Date</u> | (Unfavorable) | <u>Month</u> | <u>Date</u> |  |  |
| Revenues                        |               |               |             |               |              |             |  |  |
| Bond Proceeds                   | \$ -          | \$ -          | \$ -        | \$ -          | \$ -         | \$ -        |  |  |
| Premium on Bonds                | -             | -             | -           | -             | -            | -           |  |  |
| Miscellaneous Income            | _             | -             | -           | _             | _            | -           |  |  |
| Interest income                 | 10,000        | 833           | 8,469       | (1,531)       | 916          | 8,714       |  |  |
|                                 |               |               |             |               |              |             |  |  |
|                                 | 10,000        | 833           | 8,469       | (1,531)       | 916          | 8,714       |  |  |
| Expenditures                    |               |               |             |               |              |             |  |  |
| Capital Improvements            | -             | -             | -           | -             | -            | -           |  |  |
| Planning & Engineering          | -             | -             | -           | -             | -            | -           |  |  |
| Permits                         | -             | -             | -           | -             | -            | -           |  |  |
| Wells                           | -             | -             | -           | -             | -            | -           |  |  |
| Improvements                    | -             | -             | -           | -             | -            | 55,000      |  |  |
| Cart Path Improvements          | 473,920       | -             | -           | 473,920       | 2,250        | 58,219      |  |  |
| Fencing                         | -             | -             | -           | -             | -            | 3,150       |  |  |
| Parking Lot Improvements        | -             | -             | -           | -             | -            | 147,835     |  |  |
| Design Consulting/Master Plan   | -             | -             | -           | -             | -            | 17,709      |  |  |
| Miscellaneous                   |               |               |             |               |              |             |  |  |
|                                 | 473,920       | _             | _           | 473,920       | 2,250        | 281,913     |  |  |
|                                 |               |               |             | <u> </u>      |              |             |  |  |
| Excess (deficiency) of revenues |               |               |             |               |              |             |  |  |
| over expenditures               | (463,920)     | 833           | 8,469       | 472,389       | (1,334)      | (273,199)   |  |  |
| Fund balance - beginning        | 463,920       | 435,169       | 427,533     | (36,387)      | 468,055      | 739,920     |  |  |
|                                 |               |               |             |               |              |             |  |  |
| Fund balance - ending           | <u> </u>      | \$ 436,002    | \$ 436,002  | \$ 436,002    | \$ 466,721   | \$ 466,721  |  |  |

## Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance Governmental Funds **Budget and Actual**

## For the 9 Months Ended September 30, 2019 Debt Fund

|                                 |    |         |               |         |             |         | Variance      |          | Prior Year   |         |         |             |
|---------------------------------|----|---------|---------------|---------|-------------|---------|---------------|----------|--------------|---------|---------|-------------|
|                                 |    | Annual  |               |         | Year to     |         | Favorable     |          | Current      |         | Year to |             |
|                                 |    | Budget  | <u>Actual</u> |         | <u>Date</u> |         | (Unfavorable) |          | <u>Month</u> |         |         | <u>Date</u> |
| Revenues                        |    |         |               |         |             |         |               |          |              |         |         |             |
| Property taxes                  | \$ | 419,564 | \$            | 310     | \$          | 416,870 | \$            | (2,694)  | \$           | 886     | \$      | 419,290     |
| Specific ownership taxes        |    | 32,090  |               | 2,863   |             | 24,438  |               | (7,652)  |              | 1,495   |         | 22,329      |
| Interest income                 | _  | 500     |               | 110     | _           | 1,228   |               | 728      |              | 136     | _       | 1,182       |
|                                 |    | 4=0.4=4 |               |         |             | =       |               | (0.040)  |              | 0.545   |         | 440.004     |
|                                 |    | 452,154 |               | 3,283   | _           | 442,536 |               | (9,618)  | _            | 2,517   | _       | 442,801     |
| Expenditures                    |    |         |               |         |             |         |               |          |              |         |         |             |
| Bond Principal '16              |    | 195,000 |               | -       |             | -       |               | 195,000  |              | -       |         | -           |
| Bond Interest '16               |    | 202,700 |               | -       |             | 101,350 |               | 101,350  |              | -       |         | 105,150     |
| Trustee Fees                    |    | 5,000   |               | -       |             | 600     |               | 4,400    |              | -       |         | 600         |
| Legal Expenses                  |    | -       |               | -       |             | -       |               | -        |              | -       |         | -           |
| Treasurer Fees                  |    | 6,293   |               | 5       |             | 6,257   |               | 36       |              | 14      |         | 6,296       |
| Contingency                     | _  | 5,038   | _             |         | _           |         |               | 5,038    |              |         | _       |             |
|                                 |    | 414,031 |               | 5       |             | 108,207 |               | 305,824  |              | 14      |         | 112,046     |
|                                 | _  | 414,031 | _             |         | _           | 100,207 | _             | 303,024  | _            | 17      | _       | 112,040     |
| Excess (deficiency) of revenues |    |         |               |         |             |         |               |          |              |         |         |             |
| over expenditures               |    | 38,123  |               | 3,278   |             | 334,329 |               | 296,206  |              | 2,503   |         | 330,755     |
| Fund balance - beginning        | _  | 250,207 |               | 555,966 |             | 224,915 |               | (25,292) |              | 506,576 |         | 178,324     |
| Fund balance - ending           | \$ | 288,330 | \$            | 559,244 | \$          | 559,244 | \$            | 270,914  | \$           | 509,079 | \$      | 509,079     |

## Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance Budgetary Basis

## Enterprise Funds Budget and Actual

## For the 9 Months Ended September 30, 2019 Enterprise Fund

## See Accountant's Compilation Report

|                                 | Se            | ountant's Co  |         |             |         |               |      |              |    |             |  |
|---------------------------------|---------------|---------------|---------|-------------|---------|---------------|------|--------------|----|-------------|--|
|                                 | Variance      |               |         |             |         |               |      | Prior Year   |    |             |  |
|                                 | Annual        |               | Current |             | Year to | Favorable     |      | Current      |    | Year to     |  |
|                                 | <u>Budget</u> | <u>Budget</u> |         | <u>Date</u> |         | (Unfavorable) |      | <u>Month</u> |    | <u>Date</u> |  |
| Revenues                        |               |               |         |             |         |               |      |              |    |             |  |
| Golf Course Revenue             | \$            | - \$          | -       | \$          | -       | \$            | - \$ | -            | \$ | -           |  |
| Golf Packages                   | 20,00         | 00            | -       |             | 18,800  | (1,20         | 0)   | -            |    | 31,100      |  |
| Cart Packages                   | -             |               | -       |             | -       | -             |      | -            |    | -           |  |
| Men's Club Redeemed             | `             | 00)           | -       |             | 474     | 87            | -    | -            |    | (162)       |  |
| Premium Cards Redeemed          | (8,00         | 00)           | (1,135) |             | (7,855) | 14            | 5    | (50)         |    | (4,092)     |  |
| Tournaments                     | -             |               | -       |             | -       | -             |      | -            |    | -           |  |
| Cart Fees                       | 225,00        |               | 26,353  |             | 198,413 | (26,58        | ,    | 25,707       |    | 173,620     |  |
| Green Fees                      | 600,00        |               | 86,184  |             | 598,765 | (1,23         | ,    | 80,337       |    | 537,156     |  |
| Range ball fees                 | 45,00         | 00            | 4,606   |             | 38,955  | (6,04         | .5)  | 4,289        |    | 35,757      |  |
| Club Rentals                    | -             |               | -       |             | -       | -             |      | -            |    | -           |  |
| Merchandise                     | 30,50         |               | 4,968   |             | 37,019  | 6,51          |      | 4,768        |    | 34,234      |  |
| Miscellaneous Income            | 7,00          | 00            | 434     |             | 3,185   | (3,81         | ,    | 1,568        |    | 4,217       |  |
| Interest income                 |               |               | 1,239   |             | 9,232   | 9,23          | 2    | -            |    | -           |  |
|                                 | 919,10        | 00            | 122,649 |             | 896,988 | (22,11        | 2)   | 116,619      |    | 811,830     |  |
| Expenditures                    |               |               |         |             |         |               |      |              |    |             |  |
| Golf Course operations          | 341,54        | 15            | 40,989  |             | 272,721 | 68,82         | 4    | 41,936       |    | 276,458     |  |
| Administration Expenses         | 92,53         | 38            | 7,179   |             | 69,536  | 23,00         | 2    | 6,890        |    | 66,863      |  |
| Grounds expense                 | 424,69        | <u> </u>      | 36,175  |             | 350,815 | 73,87         | 6    | 44,120       |    | 347,331     |  |
|                                 | 858,7         | 74            | 84,343  |             | 693,072 | 165,70        | 2    | 92,946       |    | 690,652     |  |
| Excess (deficiency) of revenues |               |               |         |             |         |               |      |              |    |             |  |
| over expenditures               | 60,32         | 26            | 38,306  |             | 203,916 | 143,59        | 0    | 23,673       |    | 121,178     |  |
| Fund balance - beginning        | 450,24        | 16            | 577,967 |             | 412,357 | (37,88        | 9)   | 472,575      |    | 375,070     |  |
| Fund balance - ending           | \$ 510,5      | 72 \$         | 616,273 | \$          | 616,273 | \$ 105,70     | 1 \$ | 496,248      | \$ | 496,248     |  |

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# Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance Budgetary Basis Governmental Funds Budget and Actual For the 9 Months Ended September 30, 2019 Enterprise Fund

## See Accountant's Compilation Report

|                                 |               |                 |             | Variance          | Prior Year   |             |  |  |  |
|---------------------------------|---------------|-----------------|-------------|-------------------|--------------|-------------|--|--|--|
|                                 | Annual        | Current         | Year to     | Favorable         | Current      | Year to     |  |  |  |
|                                 | <u>Budget</u> | <u>Month</u>    | <u>Date</u> | (Unfavorable)     | <u>Month</u> | <u>Date</u> |  |  |  |
| Golf Course operations          |               |                 |             |                   |              |             |  |  |  |
| Merchandise                     | \$ 18,000     | \$ 4,224        | \$ 23,575   | \$ (5,575)        | \$ 3,945     | \$ 16,579   |  |  |  |
| Equipment lease                 | -             | -               | -           | -                 | -            | -           |  |  |  |
| District Consultants            | _             | _               | _           | -                 | _            | _           |  |  |  |
| F&B Expenses promo              | -             | -               | -           | -                 | _            | -           |  |  |  |
| Tournament commissions          | -             | -               | -           | -                 | _            | -           |  |  |  |
| Tournament Expense              | 500           | -               | 1,158       | (658)             | _            | -           |  |  |  |
| Wages and benefits              | 135,000       | 20,115          | 105,260     | 29,740            | 17,417       | 107,749     |  |  |  |
| Business licenses and permits   | -             | · -             | -           | · -               | -            | · -         |  |  |  |
| Advertising                     | 1,500         | -               | 3,255       | (1,755)           | _            | 1,177       |  |  |  |
| Credit Card Fees                | 18,000        | 3,041           | 14,493      | 3,507             | 2,288        | 13,015      |  |  |  |
| Meals and entertainment         | 800           | 134             | 527         | 273               | 261          | 983         |  |  |  |
| Charitable community relations  | _             | -               | -           | -                 | _            | -           |  |  |  |
| Club Rental Expense             | 500           | 95              | 1,183       | (683)             | 22           | 1,224       |  |  |  |
| Computer and internet expenses  | 2,000         | _               | -           | 2,000             | _            | 750         |  |  |  |
| Driving range supplies          | 4,000         | 265             | 1,751       | 2,249             | 126          | 8,136       |  |  |  |
| Dues and subscriptions          | 250           | _               | 150         | 100               | _            | 140         |  |  |  |
| Employee relations              | 300           | -               | 554         | (254)             | _            | 231         |  |  |  |
| Equipment facility rental       | -             | -               | -           | -                 | _            | -           |  |  |  |
| GHIN expense                    | 800           | -               | 830         | (30)              | 35           | 795         |  |  |  |
| Golf Club Repairs               | -             | -               | -           | -                 | _            | -           |  |  |  |
| Golf Cart Lease                 | 67,800        | 7,624           | 51,496      | 16,304            | 7,384        | 53,843      |  |  |  |
| Golf Lessons                    | 500           | -               | -           | 500               | -            | 390         |  |  |  |
| Golf Cart Repairs               | 2,000         | _               | 1,639       | 361               | 1,250        | 1,803       |  |  |  |
| Janitorial expense              | 2,500         | 725             | 2,607       | (107)             | 569          | 2,241       |  |  |  |
| Laundry/Cleaning expense        | -             | _               | -           | -                 | -            | , <u> </u>  |  |  |  |
| Licenses/Permits/Fees           | 245           | _               | 245         | -                 | _            | 245         |  |  |  |
| Insurance                       | 9,000         | _               | 9,668       | (668)             | _            | 8,751       |  |  |  |
| Office Supplies/Expenses        | 2,200         | 145             | 1,056       | 1,144             | 71           | 2,005       |  |  |  |
| Operating Supplies              | 8,000         | _               | 6,184       | 1,816             | 1,340        | 6,492       |  |  |  |
| Golf Supplies                   | -             | -               | -           | -                 | -            | · -         |  |  |  |
| Pest control                    | _             | -               | -           | -                 | _            | -           |  |  |  |
| Postage and Delivery            | _             | -               | 20          | (20)              | _            | -           |  |  |  |
| Printing Stationary             | _             | -               | -           | -                 | _            | -           |  |  |  |
| Repairs/Maintenance             | 5,000         | 467             | 3,333       | 1,667             | 340          | 8,665       |  |  |  |
| Training education              | _             | -               | -           | -                 | -            | -           |  |  |  |
| Trash removal                   | 1,800         | -               | -           | 1,800             | -            | 316         |  |  |  |
| Utilities -electric             | 17,000        | 2,195           | 13,863      | 3,137             | 2,066        | 13,816      |  |  |  |
| Utilities -gas                  | 5,000         | 241             | 4,039       | 961               | 279          | 3,336       |  |  |  |
| Utilities - water               | 6,000         | -               | 4,363       | 1,637             | 978          | 6,028       |  |  |  |
| Utilities telephone             | 5,000         | -               | 2,864       | 2,136             | 183          | 2,194       |  |  |  |
| Clubhouse Improvements          | · -           | -               | -           | · -               | _            | · -         |  |  |  |
| Security                        | 12,700        | 425             | 3,231       | 9,469             | 2,307        | 2,959       |  |  |  |
| Custodial Supplies              | _             | -               | -           | -                 | -            | -           |  |  |  |
| District Management             | 12,000        | 1,000           | 9,000       | 3,000             | 1,000        | 9,000       |  |  |  |
| Travel/Mileage/Lodging          | -             | , <sub>71</sub> | 555         | (555)             | -            | -           |  |  |  |
| Miscellaneous expense           | 150           | -               | 38          | `112 <sup>′</sup> | -            | 117         |  |  |  |
| Building Maintenance            | 3,000         | 222             | 5,784       | (2,784)           | 75           | 3,478       |  |  |  |
| Costs Associated with 2nd Floor | -             | -               | -           | -                 | -            | -           |  |  |  |
| Total Golf Course Operations    | \$ 341,545    | \$ 40,989       | \$ 272,721  | \$ 68,824         | \$ 41,936    | \$ 276,458  |  |  |  |

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# Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance Budgetary Basis Governmental Funds Budget and Actual For the 9 Months Ended September 30, 2019 Enterprise Fund

|  |    |                 |    |              |    |             | V         | Variance       |         | Prior Year   |    |             |  |
|--|----|-----------------|----|--------------|----|-------------|-----------|----------------|---------|--------------|----|-------------|--|
|  |    | Annual          |    | Current      |    | Year to     | Favorable |                | Current |              |    | Year to     |  |
|  |    | Budget          |    | <u>Month</u> |    | <u>Date</u> | (Un       | favorable)     |         | <u>Month</u> |    | <u>Date</u> |  |
| Administration Expenses                        |    |                 |    |              |    |             |           |                |         |              |    |             |  |
| Accounting                                     | \$ | 10,000          | \$ | 883          | \$ | 6,339       | \$        | 3,661          | \$      | 832          | \$ | 6,336       |  |
| Legal  |    | 4,000           |    | -            |    | 5,959       |           | (1,959)        |         | -            |    | 6,188       |  |
| Consulting fees                                |    | <del>-</del>    |    |              |    |             |           | <del>-</del>   |         |              |    | <u>-</u>    |  |
| Wages and Benefits                             |    | 78,338          |    | 6,222        |    | 56,898      |           | 21,440         |         | 6,016        |    | 54,106      |  |
| Office operations                              |    | -               |    | -            |    | -           |           | -              |         | -            |    | -           |  |
| Travel/mileage/lodging                         |    | -               |    |              |    | -           |           | (4.40)         |         | -            |    | -           |  |
| Miscellaneous                                  |    | 200             | _  | 74           | _  | 340         |           | (140)          | _       | 42           | _  | 233         |  |
| Total Administrative expenses                  | \$ | 92,538          | \$ | 7,179        | \$ | 69,536      | \$        | 23,002         | \$      | 6,890        | \$ | 66,863      |  |
| Grounds  |    |                 |    |              |    |             |           |                |         |              |    |             |  |
| Golf course amenities                          | \$ | _               | \$ | _            | \$ | _           | \$        | _              | \$      | _            | \$ | _           |  |
| Wages and benefits                             | Ψ  | 221,391         | Ψ  | 23,593       | Ψ  | 185.556     | Ψ         | 35.835         | Ψ       | 23.075       | Ψ  | 168,759     |  |
| Fuel Charges                                   |    | 7,500           |    | 20,000       |    | 9,932       |           | (2,432)        |         | 215          |    | 6,849       |  |
| Dues and subscriptions                         |    | 500             |    | _            |    | 710         |           | (210)          |         | 213          |    | 575         |  |
| Employee relations                             |    | 100             |    |              |    | 710         |           | 100            |         | 72           |    | 72          |  |
| Advertising                                    |    | 100             |    | 45           |    | 135         |           | (135)          |         | 45           |    | 115         |  |
| Utility - electric                             |    | 69.000          |    | 10.331       |    | 38.063      |           | 30,937         |         | 12,071       |    | 48.270      |  |
| Utility - gas                                  |    | 1,300           |    | 40           |    | 891         |           | 409            |         | 45           |    | 1,341       |  |
|  |    | 1,100           |    | 40           |    | 1,029       |           | 71             |         | 154          |    | 1,236       |  |
| Utility - water/sewer                          |    | 1,100           |    | 146          |    | 2,129       |           | (629)          |         | 884          |    | 4,853       |  |
| Utility - telephone<br>Trash Removal           |    | 4,000           |    | 210          |    | 4,498       |           | (498)          |         | 132          |    | 3,243       |  |
| Education/seminars                             |    | 100             |    | 210          |    | 4,490       |           | 100            |         | 132          |    | 3,243       |  |
| Computer/Internet                              |    | 100             |    | -            |    | -           |           | 100            |         | -            |    | 35          |  |
| Operating Supplies                             |    | 100             |    | -            |    | -           |           | 100            |         | -            |    | -           |  |
| Chemicals                                      |    | 4,000           |    | -            |    | 4,405       |           | (405)          |         | -            |    | 3,358       |  |
|  |    | 7,000           |    | 232          |    | 10,534      |           | ` ,            |         | 1,490        |    | ,           |  |
| Equipment repairs/maintenance Equipment rental |    |                 |    | 232          |    | 10,554      |           | (3,534)        |         | 1,490        |    | 7,798       |  |
| Fertilizer                                     |    | 1,200<br>13,000 |    |              |    | 0.677       |           | 1,200<br>3,323 |         | 3,117        |    | -<br>11,547 |  |
|  |    | ,               |    | _            |    | 9,677       |           | 3,323<br>66    |         | ,            |    | ,           |  |
| Golf course supplies                           |    | 1,500           |    | 123          |    | 1,434       |           | 00             |         | 267          |    | 1,264       |  |
| Ground improvements                            |    | 45.000          |    | -            |    | 12 410      |           | 24 502         |         | -            |    | 40 704      |  |
| Cart Paths, Sand Traps, Trees                  |    | 45,000          |    | -            |    | 13,418      |           | 31,582         |         | -            |    | 42,724      |  |
| Seed, Sod                                      |    | 1,500           |    | -            |    | -           |           | 1,500          |         | -            |    | 621         |  |
| Landscaping                                    |    | 200             |    | -            |    | -           |           | 075            |         | -            |    | -           |  |
| Licenses/Permits/Fees                          |    | 300             |    | 60           |    | 25          |           | 275            |         | 356          |    | 203         |  |
| Irrigation repairs                             |    | 6,000           |    | 60           |    | 27,012      |           | (21,012)       |         | 336          |    | 6,953       |  |
| Amenities                                      |    | 2,500           |    | 4 224        |    | 433         |           | 2,067          |         | 4 050        |    | 3,171       |  |
| Sand, soil, gravel                             |    | 12,000          |    | 1,321        |    | 2,398       |           | 9,602          |         | 1,253        |    | 14,724      |  |
| Sanitation rental                              |    | 6,000           |    | -            |    | 4,487       |           | 1,513          |         | 405          |    | 3,865       |  |
| Professional Fees                              |    | 2,000           |    | -            |    | 2,250       |           | (250)          |         | 465          |    | 3,800       |  |
| Repairs/Maint/Shop                             |    | 2,500           |    | -            |    | 1,021       |           | 1,479          |         | -            |    | 665         |  |
| Security                                       |    | 1,000           |    | 74           |    | 666         |           | 334            |         | 74           |    | 668         |  |
| Small tools and equipment                      |    | 12,000          |    | -            |    | 28,994      |           | (16,994)       |         | -            |    | 10,532      |  |
| Tires/batteries                                |    | 100             |    | -            |    | 908         |           | (808)          |         | -            |    | 90          |  |
| Training/Education                             |    | 500             |    | -            |    | 210         |           | 290            |         | -            |    | -           |  |
| Landscape Maintenance                          |    |                 | _  |              | _  |             |           |                | _       |              | _  |             |  |
| Total Grounds expense                          | \$ | 424,691         | \$ | 36,175       | \$ | 350,815     | \$        | 73,876         | \$      | 44,120       | \$ | 347,331     |  |

HRMD Golf & Clubhouse P&L 2019 by Month

Income / Expense Statement Summary Actual \$ (000)

YTD Summary

#### 2019 - YTD

|  |               |   |   | 20            | 19 - Y                                  | טו                                      |   |   |   |                 |
|--|---------------|---|---|---------------|---|---|---|---|---|-----------------|
| Description                              | Jan           | Feb                                     | Mar                                     | April         | May                                     | June                                    | July                                    | Aug                                     | Sept                                    | Oct Nov Dec YTD |
| Significant Operations Event             | SNOW          | SNOW                                    | SNOW                                    | weathr        |   |   |   |   |   |                 |
| Golf Rounds                              | 370           | 0                                       | 952                                     | 3,151         | 3,630                                   | 5,159                                   | 5,155                                   | 5,240                                   | 3,765                                   | 27,422          |
| No Play Days - Weather                   | 25            | 28                                      | 18                                      | 4             | 3                                       | 0                                       | 0                                       | 0                                       | 0                                       | 78              |
| Play Days                                | 6             | 0                                       | 13                                      | 26            | 28                                      | 30                                      | 31                                      | 31                                      | 30                                      | 195             |
| Avg \$ Rev per Round / Star              | 49.33         |   | 35.71                                   | 33.84         | 33.83                                   | 31.32                                   | 30.50                                   | 31.24                                   | 32.58                                   | 32.71           |
| Avg \$ Profit per Round/Start            | (102.73)      |   | (28.62)                                 | 12.48         | 10.36                                   | 15.36                                   | 12.39                                   | 12.19                                   | 10.17                                   | \$7.44          |
| Revenue - Golf                           | 18.3          | 10.2                                    | 34.0                                    | 106.6         | 122.8                                   | 161.6                                   | 157.2                                   | 163.7                                   | 122.6                                   | 897.0           |
| Expenses                                 |               |   |   |               |   |   |   |   |   |                 |
| Golf Course Operations                   | 25.8          | 24.0                                    | (5.7)                                   | 27.0          | 35.1                                    | 39.5                                    | 40.2                                    | 45.9                                    | 41.0                                    | 272.7           |
| Administration                           | 6.3           | 7.9                                     | 10.2                                    | 9.7           | 7.1                                     | 7.2                                     | 7.1                                     | 6.9                                     | 7.2                                     | 69.5            |
| Grounds Operations                       | 24.1          | 29.7                                    | 56.8                                    | 30.7          | 43.0                                    | 35.6                                    | 47.8                                    | 47.0                                    | 36.2                                    | 350.8           |
| Total Expenses                           | 56.3          | 61.6                                    | 61.2                                    | 67.3          | 85.2                                    | 82.3                                    | 95.0                                    | 99.8                                    | 84.3                                    | 693.1           |
| P&L Excess / (Deficiency)                | (38.0)        | (51.4)                                  | (27.2)                                  | 39.3          | 37.6                                    | 79.3                                    | 63.9                                    | 63.9                                    | 38.3                                    | 203.9           |
| Key Expense Areas:                       |               |   |   |               |   |   |   |   |   |                 |
| Payroll                                  |               |   |   |               |   |   |   |   |   |                 |
| Grounds Operations                       | 15.3          | 14.6                                    | 15.8                                    | 16.8          | 22.0                                    | 23.3                                    | 26.4                                    | 27.8                                    | 23.6                                    | 185.6           |
| Golf Course Operations                   | 4.8           | 1.7                                     | 2.2                                     | 16.6          | 14.8                                    | 17.6                                    | 17.9                                    | 18.2                                    | 20.1                                    | 113.9           |
| Administration                           | 6.3           | 6.3                                     | 6.8                                     | 6.2           | 6.2                                     | 6.3                                     | 6.2                                     | 6.2                                     | 6.2                                     | 56.9            |
| Total Payroll                            | 26.4          | 22.6                                    | 24.8                                    | 39.6          | 43.1                                    | 47.1                                    | 50.5                                    | 52.2                                    | 49.9                                    | 356.3           |
| % Payroll to Revenue                     | 145%          | 222%                                    | 73%                                     | 37%           | 35%                                     | 29%                                     | 32%                                     | 32%                                     | 41%                                     | 40%             |
| % Payroll to Expenses                    | 47%           | 37%                                     | 41%                                     | 59%           | 51%                                     | 57%                                     | 53%                                     | 52%                                     | 59%                                     | 51%             |
|  |               | *************************************** | *************************************** |               | *************************************** | *************************************** | *************************************** | *************************************** | *************************************** |                 |
| Utilities                                |               |   |   |               |   |   |   |   |   |                 |
| Golf Ops & Pro Shop                      | 2.4<br>1.0    | 2.0<br>0.2                              | 1.7<br>2.2                              | 5.0<br>1.9    | 2.7<br>3.3                              |   |   | 3.6<br>10.9                             | 2.4<br>10.5                             | 25.1<br>42.1    |
| Grounds Clubhouse Top Floor              | 8.0           | 10.7                                    | 9.1                                     | 10.2          | 7.9                                     |   |   |   | 4.4                                     | 72.3            |
| Utilities/Gen Fund Prtn                  | 8.0           | 10.7                                    | 9.1                                     | 10.2          | 7.9                                     | 7.0                                     |   |   | 4.4                                     | 72.3            |
|  |               |   |   |               |   |   |   |   |   |                 |
| <b>Clubhouse Maintena</b>                |               |   |   |               | Fund):                                  |   |   |   |   |                 |
| 1st Bldg Repair/Maintenance              | 0.0           | 0.2                                     | 0.1                                     | 0.6           | 0.4                                     |   |   |   | 0.7                                     | 3.9             |
| 2nd Bldg Repair/Maintenance              | 1.8           | 3.3                                     | 2.4                                     | 2.3           | 8.9                                     | 2.6                                     | 13.6                                    | 14.4                                    | 48.9                                    | 98.3            |
| Capital Expenditures                     |               |   |   |               |   |   |   |   |   | To Date         |
| Grounds / Golf                           | 0.0           | 0.0                                     | 0.0                                     | 0.0           | 0.0                                     | 0.0                                     | 0.0                                     | 0.0                                     | 0.0                                     | 2,625           |
| Clubhouse                                | 0.0           | 0.0                                     | 0.0                                     | 0.0           | 0.0                                     |   |   |   | 0.0                                     | 583             |
| Golf Course                              | 0.0           | 0.0                                     | 0.0                                     | 0.0           | 0.0                                     |   |   |   | 0.0                                     | 168             |
| Restaurant - Noonan's                    |               |   |   |               |   |   |   |   |   |                 |
| Total Cap Exp                            | 0.0           | 0.0                                     | 0.0                                     | 0.0           | 0.0                                     |   | 0.0                                     |   | 0.0                                     | 106<br>3,482    |
|  |               | 0.0                                     | 0.0                                     | 0.0           | 0.0                                     | 0.0                                     | 0.0                                     | 0.0                                     | 0.0                                     | 5,402           |
| District Fund Accoun                     | nts           |   |   | *\$75k Ro     | of Ins Pro                              | ceeds in G                              | 3F                                      |   |   |                 |
| General Fund                             | 30            | 30                                      | 30                                      | 30            | 30                                      |   | 30                                      | 30                                      | 30                                      |                 |
| * Gen Fund (8/15 Roof Ins Proce          |               | 146                                     | 149                                     | 158           | 153                                     |   |   | 177                                     | 115                                     |                 |
| Capital Fund                             | 429           | 429                                     | 430                                     | 431           | 432                                     |   | 434                                     | 435                                     | 436                                     |                 |
| Debit Service Fund Enterprise Fund       | 232<br>374    | 390<br>323                              | 416<br>296                              | 479<br>335    | 398<br>373                              |   | 551<br>514                              | 556<br>578                              | 559<br>616                              |                 |
| •  |               |   |   |               |   |   |   |   |   |                 |
| TOTAL ALL FUNDS Total Funds less Dbt Svc |               |   |   |               |   | 1,675                                   |   |   |   |                 |
| Must always be > \$100                   | 481           | 499                                     | 475                                     | 523           | <b>555</b>                              | 698                                     | 743                                     | 785                                     | 762                                     |                 |
| Bond Balance HR Foundation Bank          | 6,005<br>12.4 | 6,005<br>12.4                           | 6,005<br>12.4                           | 6,005<br>12.4 | 6,005<br>12.4                           |   |   | 6,005<br>12.4                           | 6,005<br>12.4                           |                 |
| Canaaron bank                            | Jan           | Feb                                     |   | April         |   |   |   | Aug                                     | Sept                                    | Oct Nov Dec YTD |
|  | Juii          |   | iviai                                   | , , Pı II     | a y                                     | Jane                                    | July                                    | nug                                     | Copi                                    |                 |